

# MIGNON BRITTON

Waterkloof, Pretoria, South Africa - Cell: 082 808 4897

## SUMMARY OF QUALIFICATIONS

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BA Education (UP)	: 1983-1986
BA Hons Psychology (UP)	: 1987-1988
BA Hons Industr Psych (Unisa)	: 1992-1993
MA Industrial Psychology (Unisa)	: 1997-1999
MBA	: 2012 – 2016
Dissertation:	The role of group dynamics in an Executive Team during a Team event
Assessor/Moderator	: AC/06/OA01472
Comensa	: 5344
Analytical-Network Coach (Intl)	: October 2017 – International Accreditation

## CAREER BACKGROUND

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### Redpoint Consulting

Position	Founder member
Period	January 2001 –
Duties	Consultant, Project Manager

### Connemara Consulting

Position Held	Founder member, consultant
Period	January 1998-2000
Duties	Consulting to clients
Reason For Leaving	To start own business

### South African Airways

Position Held	Training Head, Crew member
Period	July 1988-1997
Duties	Managing the Leadership/Development division for Cabin Services
Reason For Leaving	Head-hunted by Connemara Consulting

## CONSULTING EXPERTISE

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<b>Leadership Culture</b>	Developed & present a Modular program which is measured before and after the process to determine ROI. Dimension Data, Internet Solutions, Fancourt Golf Estate, Standard Bank, Mediclinic, BA Comair, Volvo, Junkmail SA, Netcare Group, Bilfinger SA, One Insurance, PPSHA, AT&T, Press Corporation Malawi, Universal Tobacco, Alliance ONE, Pyxus International: Malawi, Tanzania, Mozambique, Zimbabwe, Reserve Bank of Malawi.
<b>Strategy Facilitation</b>	Strategy workshops were conducted for the following firms: Internet Solutions, Consol, Bevcn, Mediclinic (hospital specific), Toyota Forklift, EIE Group, Press Corporation Malawi, VW & Audi dealerships, Landrover Dealership, PMSA, Standard Bank divisions, Transnet Housing, Volvo SA, FROMM Packaging
<b>Change Management</b>	Assisting with cultural integration of two corporate cultures during M&A's CC Africa, Dimension Data, Toyota Forklift, EIE Group, eNX Group, Supergroup, Bilfinger Power
<b>People Skills</b>	Workshops on any soft skills that would Improve Business though people Tarsus Technologies, Transnet, Senwes, Consol Glass, VW & Audi, PMSA, KID Group, Senwes Pty Ltd, Old Mutual Insurance.

# WADE BRITTON

Waterkloof, Pretoria, South Africa Cell: 083 250 1131

## SUMMARY OF QUALIFICATIONS

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BA Theology : Rhodes University  
Analytical-Network Coach : October 2017 – International Accreditation

## CAREER BACKGROUND

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### Redpoint Consulting

Position Founder member & Director  
Period January 2001 –  
Duties Consultant, New Business, and Project Manager

### Connemara Consulting

Position Held Sales Director  
Period January 1999-2001  
Duties New Business Acquisition, Consulting to Key Accounts: Dimension Data, Assist the Business in a Warranty Period  
Reason For Leaving To start own Consulting Practice

### DYAD Training and Development

Position Held Managing Partner  
Period 1992-1999  
Duties Consultant to MTN, Liberty Life, South African Airways, Comair (BA), RCI, Volkswagen SA, Audi AG (Germany), First National Bank  
Reason For Leaving Sold the Business

### Sun Couriers (UTi)

Position Held Sales Management Development ("Young Lions" Program)  
Period 1990 - 1992  
Duties New Business Acquisition, Client Management, Training and Development  
Reason For Leaving Pursue Private Consulting Practice

### Methodist Church of SA

Position Held Ordained Methodist Minister (Priest)  
Period January 1983-1989  
Duties Pastoral, Lead Churches  
Reason For Leaving Pursue Vocational Calling in a Business Context

## CONSULTING EXPERTISE

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Sales & Service	MTN: From inception was responsible for all Training and Development
Training Personal	within MTN – Sales and Service including Leadership
Development	VW/Audi: VW and Audi Sales Training Academy – Sales Management Training
	Liberty Life: Broker Sales Development
	SAA: Conducted Personal Mastery Programs for all cabin crew
Change	Conducted Change Management Programs with FNB (Homeloans),
Management	Assisted Standard Bank with Change Management during system change transitions.
	Mergers and Acquisitions: EIE Group, and Nedbank / BOE
Business Culture	Standard Bank VAF: Transition from Operational Culture to a Sales Culture
Change and	Supergroup: Conduct ongoing Workshops: "Driving Performance through a
Implementation:	Success Culture"
Keynote / Platform	Corporate and KeyNote presentations.
Speaking:	Conference Speakers International.
Team Management:	Assist Companies in growing High Performance Teams: Dimension Data, Standard Bank, EIE Group, KID.